

# Pricing Application Instructions



## **Instructions**

To qualify and obtain Discounted Pricing for Nicros, Inc. products and/or Nicros, Inc. dba PM Climbing Systems products (hereinafter “Nicros”), please complete pages 1-2<sup>1</sup>:

To qualify and obtain Discounted Pricing and Net 30 Credit Terms, please complete pages 1-5<sup>1</sup>:

<sup>1</sup>*For International Orders, the International Wholesale Application can be downloaded online at: [www.nicros.com/wp-content/uploads/2011/05/Nicros-International-Wholesale-Application.pdf](http://www.nicros.com/wp-content/uploads/2011/05/Nicros-International-Wholesale-Application.pdf)*

### **Step One**

Complete the Pricing Application. All areas of the Pricing Application must be completed for processing.

### **Step Two**

Submit the Pricing Application: Attn: (your Sales Representative), Nicros, Inc., for approval.<sup>2</sup>

<sup>2</sup>*Processing credit applications may take up to 10+ business days depending upon response times of vendor references.*

Once the application is approved, you will be notified and an information package will be sent. The information package will include the following:

1. Letter of approval and account limit<sup>3</sup>
2. Price Sheet / Product Workbook

<sup>3</sup>*Credit Terms are intended for purchases of Nicros and PM Climbing Systems handholds, training tools and gear. Net 30 terms does not apply to Nicros-EasyWall™, Nicros-GranitPanels™ and Nicros Playground Boulders; payment is required in full prior to shipping these products.*

### **Step Three**

Review Product Information and place order<sup>4</sup>. Orders may be placed by phone, fax, online, or by mail:

- (p) 800.699.1975
- (p) 651.778.1975
- (f) 651.778.8080
- (w) [www.nicros.com](http://www.nicros.com)
- (m) 845 Phalen Boulevard  
Saint Paul, MN 55106

<sup>4</sup>*Additional Order Forms can be downloaded at: [www.nicros.com/resources/downloads/](http://www.nicros.com/resources/downloads/)*

### **Step Four**

Order Confirmation. Standard Orders will be shipped within 10 business days.<sup>5</sup>

<sup>5</sup>*Custom colors, large quantities or back ordered products may not apply.*

**THANK YOU FOR YOUR BUSINESS!**

**NICROS, INC.**

**PM CLIMBING SYSTEMS**

# Pricing Application (1/5)

(To qualify and obtain Discounted Pricing, please complete pages 1-2)  
(To qualify and obtain Discounted Pricing and Net 30 terms, please complete pages 1-5)



This Application must be signed, and the individual or personnel signing this form must have the proper authority to represent the person or business entering into this Agreement. We do not sell customer information.

Company \_\_\_\_\_ Website \_\_\_\_\_

Bill to \_\_\_\_\_

City \_\_\_\_\_ State/Zip \_\_\_\_\_

Ship to \_\_\_\_\_

City \_\_\_\_\_ State/Zip \_\_\_\_\_

Phone # \_\_\_\_\_ Fax # \_\_\_\_\_

Years in Business \_\_\_\_\_ Federal ID # \_\_\_\_\_ State Tax Exempt # (Please provide if applicable.) \_\_\_\_\_

Owner(s)/Officer(s) \_\_\_\_\_ Title \_\_\_\_\_ Phone # \_\_\_\_\_

Owner(s)/Officer(s) \_\_\_\_\_

Accounts Payable Contact \_\_\_\_\_ Phone # \_\_\_\_\_ Email \_\_\_\_\_

Store/Facility Manager \_\_\_\_\_ Title \_\_\_\_\_ Phone # \_\_\_\_\_ Email \_\_\_\_\_

Primary Authorized \_\_\_\_\_ Phone # \_\_\_\_\_ Email \_\_\_\_\_

Additional Authorized Buyers (All other personnel placing orders must be authorized in writing.)

Are Purchase Orders required when ordering? YES / NO (If yes, we will need a copy emailed, faxed or mailed to us in order to process your order.)  
All schools with Net 30 terms are required to submit a Purchase Order.

CIRCLE ONE: Corporation Partnership Proprietorship Limited Liability Corp. \_\_\_\_\_

CIRCLE ONE: Climbing School Wall Health Club Retail Shop & Climbing Wall Retail Shop Portable Wall Other \_\_\_\_\_

Please list several climbing product lines currently using or selling.

Please provide a brief description of your business and how you will be using Nicros, Inc. / PM Climbing Systems products and/or services.

By signing and submitting this application to Nicros, Inc. the above-named company and on behalf of its officers, shareholders, employees, agents, affiliates, successors and assigns agrees to the following: (1) that the person signing this Application is authorized to execute this Application on behalf of the company and bind the above-referenced individuals and entities to the terms and conditions of this Application including the terms and conditions of this paragraph. If Nicros, Inc. products are intended for resale, you agree to abide by all industry standards related to the installation and use of Nicros, Inc. products.

Signature \_\_\_\_\_ Date \_\_\_\_\_

Print \_\_\_\_\_

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# Pricing Application (2/5)

(To qualify and obtain Discounted Pricing, please complete pages 1-2)  
(To qualify and obtain Discounted Pricing and Net 30 terms, please complete pages 1-5)



## Terms & Conditions

### Terms

All invoices must be paid in U.S. Funds. Nicros, Inc. accepts Visa, MasterCard, and Discover cards. Orders can be prepaid with personal checks, bank checks, or wire transfers (\$75 fee); no C.O.D.s. There is a \$25 NSF fee for returned checks. Nicros, Inc. has no minimum order policy. Prices are subject to change.

### Pricing Application

If you are purchasing handholds or gear for a facility such as a climbing gym, school, university, or recreation center, please fill out the Pricing Application to qualify for discounted pricing prior to placing an order. Change in account ownership requires a new Pricing Application to be completed and approved prior to purchases.

### Pricing levels

Nicros, Inc. offers a discount to climbing gyms and educational facilities customers. Distributors and resellers receive an additional discount. Please Note: If a climbing gym is also a reseller of Nicros, Inc. products, the additional discount will be extended for pro-shop orders. There is a minimum order quantity of five per each item ordered for gyms acting as resellers to receive the additional discount.

### Priceing

Nicros, Inc. price list includes a suggested retail price. Nicros, Inc. customers that have qualified for this discounted price must use this retail price as a guide. With the exception of an occasional sale or special, the suggested retail price should be used as the minimum retail price. Nicros, Inc. reserves the right to make price changes at any time without notice. Customers agree to make every effort to maintain suggested retail pricing as provided by Nicros, Inc..

### Pro Deals

Employees of gyms and retail stores are eligible for the discount their employer is willing to offer. Orders must be placed by an authorized buyer and invoiced to the gym or retail store account.

### Dealers

Nicros, Inc. will also allow the Dealers to sell products in writing and agree that items sold on the web site must be offered at retail price. Dealers that sell at wholesale price to a customer without prior arrangements or appropriate notification to Nicros, Inc., may lose their Nicros, Inc. Distributorship accounts. (Wholesale-Reseller Accounts) may be available on a limited basis and in specific regions.

### Order Cancellation

Nicros, Inc. must be notified of order cancellations, by phone, prior to noon CST on the day the order is scheduled to ship. We will not accept email notification for cancellations. At the time of your cancellation, you will receive a cancellation number which you should keep for your records. If your order includes custom product (shapes, colors, UV coating, etc.) your order will be subject to a 25% restocking fee on all custom product that has already been produced prior to your cancellation.

### Shipping

Shipments are F.O.B. Saint Paul, Minnesota and/or Louisville, Colorado USA. Orders are shipped using a standard ground service unless otherwise specified. Rush shipments are charged additional fees based on the following: Under \$100 product: add an additional \$10 Processing Rush Fee. Over \$100 product: add an additional \$10 + 5% of product order. All shipping quotes are estimated and are subject to change with current shipping rates. Products that Nicros, Inc. determines to be seconds must be picked up in person due to liability concerns. Products with only cosmetic blemishes are eligible for shipping—please contact a sales representative for more information. All Canadian shipments are handled by FedEx Trade Networks NRI Brokerage.

### Warranty & Returns

Nicros, Inc. guarantees that resin products purchased from Nicros, Inc. will be free from defects in materials and workmanship for a period of one year from the date of purchase, or for as long as owned by the original purchaser, whichever is shorter. See Nicros, Inc. warranty statement which can be found on the website at [www.nicros.com](http://www.nicros.com). If you find what you believe to be a defect with Nicros, Inc. products, please discontinue use of the product immediately and return it to Nicros, Inc. promptly with your original receipt and an explanation. This warranty does not cover damage caused by normal wear, improper installation, over-tightening or misuse. Breaking due to alteration or misuse voids this warranty. Nicros, Inc. is happy to discuss any problems concerning our products. Please call during business hours: 7:30 a.m.-4:30 p.m. CST. Please have your invoice or packing slip available. All climbing gear/hardware of a protective nature is not returnable for safety reasons.

### Refused Shipments

Please notify us immediately if you find it necessary to refuse a shipment.

### Restocking Fees

Any returns or exchanges may be subject to a 15% restocking fee and a 25% restocking fee on custom color orders, unopened GymTex or Nicrotex™, and orders with UV coating. For credit to be given, items must be returned within 90 days of delivery and in the condition received. No climbing gear of a protective nature is returnable. Open containers of texture and used handholds cannot be returned.

### Shipment Discrepancies

If you find discrepancies in any shipment, please notify Nicros, Inc. within seven days of delivery.

### Bolts

T-Nuts are not included with sets but can be ordered separately. All sets designated with Hex Head bolts can also use Cap Screw bolts. There is an additional \$0.50 charge for upgrading to Cap Screw bolts per hold. VC (Versa-Center™) sets can accommodate both Flat Head or Cap Screw bolts. Standard bolt length provided accommodates 3/4" plywood. There is an additional \$0.50 charge for increasing bolt length per bolt. If you are installing your holds in ACQ treated lumber, you will need to use stainless steel bolts, T-Nuts, washers, and fasteners. Metric bolts can be special ordered. Call for details on pricing, as it varies. PLEASE NOTE: Sets that are designated as Flat Head cannot accommodate Cap Screw bolts. Individual holds sold do not include bolts.

### Treatment & Custom Color

#### Polyester Resin Handholds

Custom colors are available—10 to 15% per (set of) hold(s). Allow extra time for this service. Discounts may apply to large orders of custom colors—please call for details.

Custom shapes are also available—please contact a Nicros, Inc. sales representative for more information.

#### Urethane Handholds

Custom colors are available—if requesting a designated Nicros standard urethane color, 10% will be added to the invoice. Allow extra time for this service. Visit the Nicros website for standard, urethane color options.

### Please Note

Prices, products and colors subject to change. Failure to comply with the above terms can result in loss of account pricing status or loss of ability to purchase with Nicros, Inc. By signing the pricing application you agree to comply with these terms. Other rules and terms may apply.

**NICROS, INC. CARRIES PRODUCT LIABILITY INSURANCE.**

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